



Authorized Customer Application

Dear Potential Customer:

Thank you for inquiring about buying from KESC. Before we can commit to welcoming you into our network, we need to know more about your company. Please fill out this Authorized Customer Application for our evaluation.

When we have reviewed your application, we will let you know if you have been approved and, if so, will then send you our current wholesale price list. All sales must be prepaid with your company check, wire transfer (T/T) or Letter of Credit.

After being accepted as an authorized KESC customer, you may apply for a credit account. Applicable sales taxes will be charged on all orders until a valid resale certificate is on file. Charges for sales taxes will not be refunded on any orders placed prior to receipt of your certificate.

■ **General Information**

Company _____ Principal or buyer _____

Mailing address: _____ City _____ State _____ Zip _____

Shipping address: _____ City _____ State _____ Zip _____

Telephone (_____) _____ Fax (_____) _____

Email _____ URL _____

How did you learn about KESC ?

Please identify any specific trade show, publication, website, search engine, or dealer from which you learned about our company:

■ **Business Information**

Description of business:

Retail dealer Wholesale distributor Specialty dealer (specify type) _____

Installer (specify types) _____ # of systems installed _____

Government (specify) _____ Industrial user (specify industry) _____

OEM (specify) _____ Other (specify) _____

Type of ownership: Sole Proprietorship Partnership Corporation Other

Resale license # _____ State issued _____

King EnerTech system Corp.

No.10, Lane 47, Xinmin St., Yongkang City, Tainan County 71066, Taiwan
 Tel : +886-6-243 3053 Fax: +886-6-243 3037



Contractor license # _____ Type of license _____

Years in present business _____ Years at present location _____

What territories do you operate in?

Home county only 2-4 counties More than 4 counties

2-3 states of your country More than 3 states of your country International

Do you have a website? Yes No _____

Do you have an online store? Yes No _____

How many owners does your company have? _____

Name(s) of owner(s), partners if partnership, or major stockholders if incorporated:

	Name	Title	Address	Phone	% Ownership
1.	_____	_____	_____	_____	_____
2.	_____	_____	_____	_____	_____
3.	_____	_____	_____	_____	_____

■ **Sales/Financial Information**

Annual sales previous 2 years: \$ _____ \$ _____ Estimated sales this year: \$ _____

Pre-tax profits previous 2 years: \$ _____ \$ _____ Est. pre-tax profits this year: \$ _____

Do you purchase from other solar distributors? No Yes Please specify: _____

Do you purchase from equipment manufacturers? No Yes Please specify: _____

Estimated quarterly volume you expect to purchase from KESC \$ _____

How will you finance your purchases from KESC? _____

What products are you interested in purchasing from KESC?

Grid-Tie Solar power system Solar Generator – Stand alone FS0

Solar / Wind hybrid Outdoor lighting –LW0 Solar outdoor lighting (with pole)

Solar outdoor lighting – Clip-on type LC1 Back-light LED Sign

DC digital meter – Smart 485 Back-light LED Sign

Wind-turbine system Solar-Pump system

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■ **Bank Information**

Name of bank _____

Address _____

Telephone Account number _____

■ **References**

List three companies with whom you currently do sizeable business:

	Company Name	Address	Phone	Fax	Contact
1.	_____	_____	_____	_____	_____
2.	_____	_____	_____	_____	_____
3.	_____	_____	_____	_____	_____

Do you have a Dun & Bradstreet number? _____ # _____

How do you intend to use/sell our products?

How will you target customers?

Your System designer/engineer: Name _____ Email address _____

Please list all PV training that your system designer has completed:

Please list your system designer's experience and education:

Do you want to participate in our dealer training program? No Yes

If yes, please include a brief description of your business to be sent to prospective customers as part of our dealer training process:

Signature Date

Please mail or fax this application to: Howard CHAO, King EnerTech System Corp.,